



# INSIDE THE MARKET ACTIVITY RETURNS!

Activity returns! Over the last three weeks we have seen an uptick in number of attendees at our open homes. These have quite literally reached double figures across our campaigns on average, this has lead to strong buyer engagement with offers coming in thick and fast as the buyers in the market have finally seen some competition back in the 1 & 2 year fixed rates. For the right property, buyers are also getting in position to attend auctions again. I still think if you're going to get a surprise, auction is still the environment for this to happen.

*-Richard*

**ratemyagent**

**EXTREMELY  
EXPERIENCED AGENT  
WHO WENT ABOVE  
AND BEYOND TO GET  
RESULTS!**

- Jeremy & Fallon

## THE FUTURE OF AUCTIONS IN REAL ESTATE RIGHT NOW

REINZ chats with our auctioneer Aaron Davis, about the current state of Auctions, what's happening to the method in the current market and gives us some insight into the conversations around sticking to the process.

## IS THE PROPERTY CYCLE DIFFERENT THIS TIME?

Research has revealed that property cycles follow a relatively predictable pattern with little left to chance. You will sometimes hear the catch cry the property cycle is different this time followed by a list of seemingly logical reasons given for why that is the case.

## GET LOAN READY MORTGAGE EXPRESS

Buying a home is an exciting time, but it can also feel bewildering, complicated, and even a little scary. Download the ultimate toolkit for getting loan ready and understand how a Mortgage Adviser can make the process a lot easier for you.

**WHAT'S THE *Future*  
OF AUCTIONS IN REAL  
ESTATE RIGHT NOW?**

OUR AUCTIONEER AARON DAVIS + REINZ



**IS THE  
PROPERTY  
CYCLE  
DIFFERENT  
THIS *time***



**THE ULTIMATE  
TOOLKIT FOR  
GETTING LOAN  
READY**

GET LOAN  
READY

GET YOUR COPY





# SANDRINGHAM *Sales* MONTH



**7 SOLD**



**49 AVG  
DAYS ON  
MARKET**



**\$1,800,000  
HIGHEST  
PRICE**



**\$1,300,000  
MEDIAN  
SALE PRICE**



**\$1,546,430  
AVG CV**

## OUR SALES IN SANDRINGHAM THIS YEAR

